

Microsoft price adjustments may come in September.

As communicated in October 2022, Microsoft is implementing a defined and transparent cadence to its existing process of aligning Microsoft Cloud pricing globally to US dollar levels and OnPrem pricing across regions.

This ensures that customers across different geographies and currencies will encounter consistent pricing.

Previously, local currency pricing reviews were on an as-needed schedule once pricing reached a material, sustained variance from USD. We saw such an adjustment in April 2023 with a price increase of 11% in DKK, NOK, EUR and 15% in SEK.

Beginning in FY24, this review will be limited to set semi-annual timing, outside extreme events. Price adjustments for local currency fluctuations will be effective every September 1 and February 1, if sustained, material currency deviations occur. Not all local currencies will be impacted in each semi-annual cycle.

This will allow organizations with pricing in local currencies to plan for pricing alignment to USD and global parity at semi-annual intervals.

What to expect?

- Price adjustments for local currency fluctuations will be effective every September 1 and February 1, if sustained, material currency deviations occur. Not all local currencies will be impacted in each semi-annual cycle.
- Microsoft will adjust Cloud prices resulting from local currency fluctuations to align with global US dollar pricing. Local currency Cloud prices with material, sustained variances may be raised or lowered to align with global USD pricing.
- Local currency fluctuations will be observed between adjustment periods. Macro-economic events and business conditions will factor into the pricing evaluation.
- Currency devaluations of over 15% month over month may be addressed in a more accelerated time frame.
- Impacted currencies will be announced up to 60 days ahead of the price change effective date.
- Subscriptions in CSP purchased on annual term commitment will be impacted of any price adjustment on the annual renewal date.
- Subscriptions in CSP purchased on monthly term will be impacted at the first monthly renewal date after the price adjustment.

Next steps for partners:

- Review this information and share as appropriate within your organization.
 - [Read the FAQ](#)
 - Ensure to include this information in your considerations, as you create proposals and pricing terms for your customers.
 - Engage with your TD SYNEX team for early pricing information. Usually, we can share any new pricing 30 days ahead of the change.
 - Use the renewal dashboards in StreamOne Platforms or request renewal information from your TD SYNEX team for planning any notifications to your customers ahead of renewal.
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